



7

## Local Income Solution



NOTEBOOKS



# Swabula Nakiyemba

## SOLUTION ENTREPRENEUR

FEMALE • 26 YEARS • SEMBABULE, UGANDA

Swabula comes from a coffee farming family. She grew up with a single father and four siblings. Her dad did not have enough funds to pay for her education. She started working on the farm to help get more income but it was never enough and only provided income three months in a year.

At the age of 18, she learned how to do hairdressing and started working in a local salon. She only earned 60,000 UGX (13.70 Euros) a month and sometimes she did not get paid. She left her job and went back to farming. Three years ago, she learned a range of locally-created and easy-to-start income skills from Sawa World. She took on the skill of making notebooks. She used 80,000 UGX (18.27 Euros) from her village savings fund to make her first books. She was proud when she sold her first books to a local leader that was worth 30,000 UGX (6.85 Euros). And, there was one day where she sold 120 books and earned 300,000 UGX (68.52 Euros). This motivated her to invest more in her business. Swabula has trained 10 other girls in her community on how to make books. From the success of her book business, she has further diversified her income by opening her own hair salon and buying a few goats. The income from her businesses supports her family. She feels happy and confident that she was able to lift herself out of poverty.

## HER FAVOURITE QUOTE

“Patience pays. All things require patience”



### INCOME FACTS

- Startup cost: 80,000 UGX (18.42 Euros)
- Selling price: 1 book for 2,500 UGX (0.85 Euros)
- Income potential (monthly): 400,000 UGX (92 Euros)



### SALE TIPS

- Always look for new customers
- Have extraordinary quality of your books
- Use standard bookkeeping of your business



### POTENTIAL CHALLENGES

- Price fluctuation for materials
- Some materials are only sourced in urban centres
- Low demand during school closures

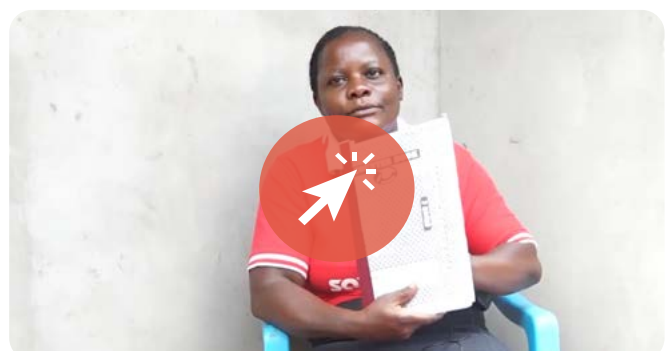
## 5-YEAR VISION

Having a wholesale business in notebooks & training other youth the skill.



## LEARNING VIDEO

Click the video and learn how to do this income solution.





# 10 Steps TO MAKE NOTEBOOKS

## MATERIALS

**Makes 20 books of 2-quires (48 sheets of paper)**

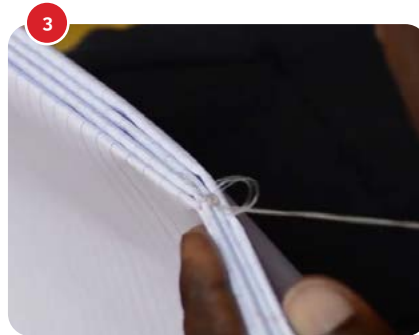
Paper (A3) .....	1 ream
Boards (book covers) .....	1 packet
Marbles (book cover design) .....	1 packet
Binding cloth .....	1 metre
Binding glue or cassava flour .....	1 kg
Threads .....	1 roll
Needle .....	1 packet
Brush .....	1



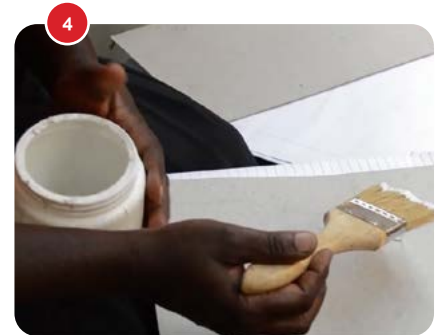
Gather the materials needed for a 2-quire book. Neatly stack 6 sheets to make 1 quire, then fold in half. Repeat 4 times and begin sewing the first quire. Count 6 lines along the folded spine of the first quire and then pierce the spine. Next thread the needle through the next 5 lines and repeat this until you get to the top.



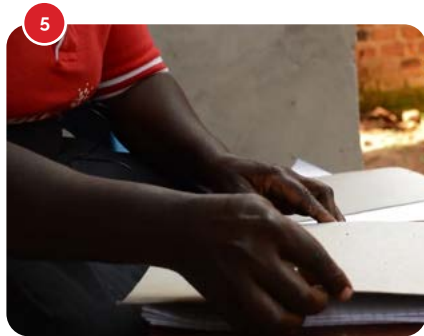
Attach and sew the first quire the same way as the 1st and also do this for the remaining two quires.



Attach and knot all the quires together, tie a knot tightly.



Glue or paint the cassava evenly onto the front page of the book.



Glue the boards to the book. Carefully smooth the first board on top, ensuring there are no wrinkles. Repeat on the back page.



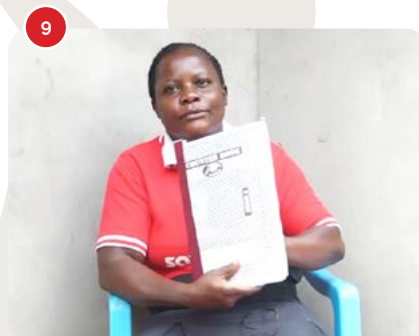
Glue marble cover designs on the front and back.



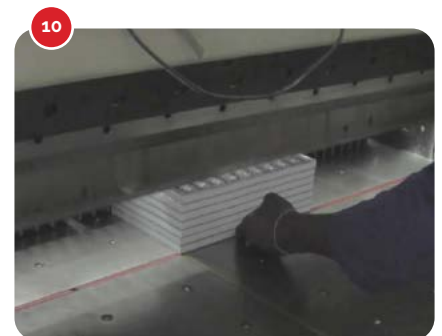
Put binding glue on one side of the binding cloth. Smooth into the spine evenly.



Apply the binding cloth to the spine of the paper.



Dry the completed book in the shade for two days. Too much heat or sun will cause the book to warp. Make sure the book dries completely.



Trim the book, you can take the completed books for trimming at a nearby trimming machine.