

19 Local Income Solution















### HIS FAVOURITE QUOTE

Anyone who thinks they are too small to make a difference has never met a honey bee!



### **INCOME FACTS**

- Startup cost: 200,000 UGX (48.82 Euros)
- Selling price: 1 liter of honey 10,000 UGX (2.44 Euros)
- Income potential: 100,000 UGX (24.41 Euros) monthly



### SALE TIPS

- Overcome the fear of bees and realize that they can be domesticated.
- Create a daily routine of caring for your bees.
- Feed your bees for higher yields.



### **POTENTIAL CHALLENGES**

- Transporting honey to distant markets can be expensive.
- Competition is high so marketing your product is important.
- A bee farmer needs to document their activities to increase exposure to their work but this is expensive to maintain.

## Kuteesa Moses Angel

### SOLUTION ENTREPRENEUR

MALE • 39 YEARS • KAMPALA, UGANDA

Moses, a determined entrepreneur, is challenging bee farming misconceptions and changing lives. After an 11-year career in monitoring and evaluation, he founded Bee Farmers Crib in 2016. His journey began with buying honey from local farmers to supplement his income. Frustrated by low monthly wages, he formally registered his bee-farming business.

Moses is committed to transforming his community, empowering over 200 coffee farmers with beekeeping skills and setting up 25 beehives tailored to their needs. These colonies improve coffee bean pollination, uplift local farmers, and provide valuable honey-based products. Despite transportation and marketing challenges, his passion for bees drives him to foster trust and ensure quality. Moses is not just a bee farmer; he's a beekeeping advocate who's making a real impact on both his community and the industry.

### 5-YEAR VISION

To establish one of the best beekeeping companies in Uganda, rooted both in rural and urban centers.



### LEARNING VIDEO

Click the video and learn how to do this income solution.









# 5 Steps to practice urban bee farming

# MATERIALS Bee suit (1) Bee brush (1) Hive tool (1) Rubber gloves (1 pair) Smoker (1) Bee fork (1) Food grade bucket (1) 1 Kilogram packaging containers (10) Extractor (1) 3-Inch nails (1/2 kilogram) Timber (3mx1m)



Acquire and assemble your beehive

Choosing between the Kenyan Top Bar design or a locally made hive (e.g., old tires or papyrus structure). Ensure safety by placing the hive at an elevated location to keep bees flying higher, reducing potential conflicts.



### Attract bees into the hive

To lure bees, crush lemongrass or melt wax on the wooden top bar groove. The inviting scent draws bees within a month.



### Maintain your bee hive

Do this through supplementary feeding on soya flour, cassava flour and sugar water. Ensure to do this at least once a week.



Harvest your honey every after 4-5 months

Either locally or using an extractor.



Store or package your honey in food grade containers

Properly brand and marketing your honey to ensure steady income.